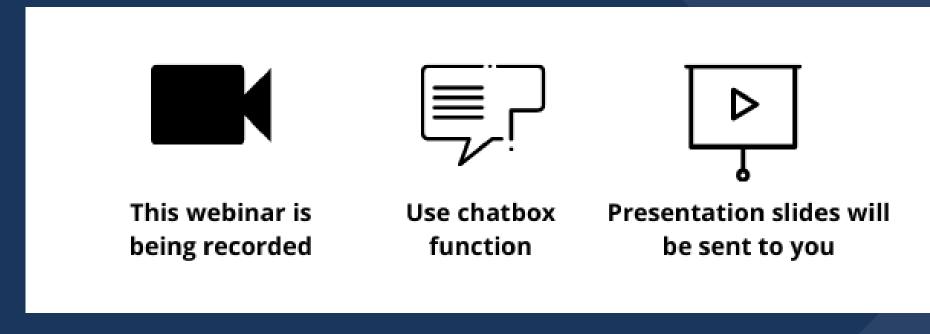


Commercial Leases – From Cradle to Grave

Ben Walters and Santokh Singh Machins Solicitors

Zoom Etiquette



The speakers





Santokh Singh, Partner Commercial Property

- 1. Open the Camera on your mobile device.
- 2. Tap the Linkedin link
- 3. Connect with Santokh and Ben





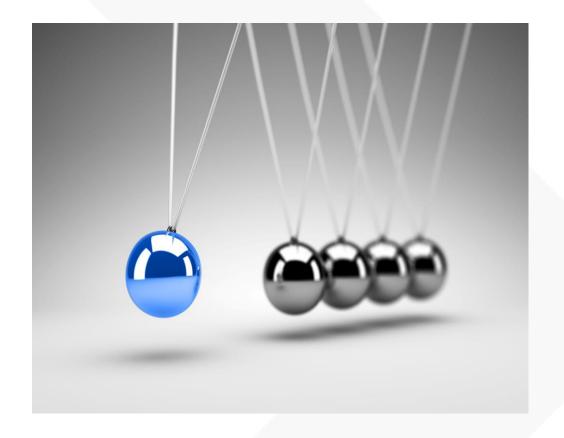
Ben Walters, Associate Property Litigation

Overview

- To protect or not to protect? A look at security of tenure
- Heads of Terms Important considerations
- How do I get out? Early termination options
- Alienation and Authorised Guarantee Agreements
- Post-lease liabilities Dilapidations and other headaches
- Hints and tips

To protect or not to protect – A look at security of tenure

- What is it and how does it work?
- Entitlements on renewal
- Landlord's ability to refuse a lease
- Strategic considerations



Heads of Terms - Important considerations

- Schedules of condition
- Breaks pre-conditions and notice periods
- Rent deposits and their return
- Rent free periods

How do I get out? – Early termination options

- Surrender
- Forfeiture
- Breaks
- Alienation



Alienation and authorised Guarantee Agreements

- What are the options assigning/subletting/whole/part?
- How do AGAs work?
- Problem areas in practice
 - Grounds for refusing consent?
 - Dealing with intransigent parties

Post-lease liabilities – Dilapidations and other headaches

- Basis of liability
 - Repair
 - Decoration
 - Reinstatement
- Caps on damages (Section 18, Landlord and Tenant Act 1927)
- Common pitfalls
- Giving vacant possession

Commonly seen problems



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Any questions?



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Santokh Singh Santokh.singh@machins.co.uk

Ben Walters ben.walters@machins.co.uk

01582 514000 <u>www.machins.co.uk</u>

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